

Buttigieg, Pelosi, Other Leaders Headline High Speed Rail Conference in Washington DC

By US High Speed Rail Association

U.S. Transportation Secretary Pete Buttigieg, House Speaker Emerita Nancy Pelosi, former White House Infrastructure Coordinator Mitch Landrieu, and other high-profile advocates for high-speed rail headlined the U.S. High Speed Rail annual conference May 14-15 in Washington, D.C. They were among more than 200 industry, labor, political and academic leaders who converged at the sold-out event to advance strategies and policies for building a nationwide high-speed rail network in America.

Conference speakers asserted that America is entering a new era of progress on high-speed rail, following unprecedented investments by the Biden Administration; Brightline West breaking ground on a bullet train from Las Vegas to Southern California last month; major new labor agreements; and federal designation of seven high-speed rail corridors around the country, from the Southeast to Texas to the Pacific Northwest.

At the conference, sessions focused on a range of plans to turn high-speed rail into a major mode of transportation in America. Panelists discussed strategies to launch new high-speed rail projects in major regions across the country, massively speed up project development and construction timelines and ensure the initial lines taking shape out West success-



Secretary LaHood, Andy Kunz, Ezra Silk, Secretary Buttigieg, Robert Pearsall, and Robert Magnuson celebrate HSR progress

fully demonstrate the sweeping benefits of high-speed rail.

Here's what some of the leading conference speakers said:

U.S. Secretary of Transportation Pete Buttigieg:

"I'm coming to this increasingly now as a parent. Our twins are two and a half years old. I

was on drop-off duty this morning and they have begun — I have no idea why — they've been asking me about my work. ... I tell them I work on cars, that I work on planes and that I work on trains, and I'm working on making those trains go faster. And one of the things I really love is the thought that they're two and a half now, and if we hit our marks, they will

never know a world without high-speed rail in the United States."

U.S. House Speaker Emerita Nancy Pelosi:

"One of the biggest challenges in our country, at the kitchen table, because of cost, is housing, hous-

Continued on page 7

More City Resources Launching to Support Small Businesses' Growth and Development in Los Angeles

[Article originally appeared in <https://mayor.lacity.gov>]

Los Angeles Mayor Karen Bass announced more resources to support small businesses as part of her work to continue opening Los Angeles for business. Under the Mayor's leadership, the City will launch two programs: LA Optimized 2.0, a program to help small businesses build and strengthen their digital presence and LApreneur, a new online learning platform created to equip entrepreneurs with key skills and information to succeed.

"We are continuing to open Los Angeles for business by offering more and new resources to help Angelenos be competitive online and new learning opportunities to help Angelenos deepen their knowledge and hone their business skills," said Mayor Bass. "These resources are part of our ongoing work to make sure small businesses can start, grow and thrive in the city and our recommendations are directly informed by what the business community tells us is needed."

Mayor Bass announced more resources for small businesses today:

- **LA Optimized 2.0** is the second iteration of a program by the Economic and Workforce Development Department that seeks to bridge the digital divide and help small businesses access the assistance they need to adapt and compete in the digital marketplace by helping businesses improve or create websites and social media channels and provide branding support. Up to 500 businesses will receive assistance with website and social media creation and up to 1,000 will be eligible to receive digital evaluation and recommendations to optimize their digital presence. This program is made possible through American Rescue Plan Act funds and an earmark appropriation made by U.S. Senator Alex Padilla.

- **LApreneur** is a comprehensive, collaborative partnership established by the Mayor's Office of Business and Economic Development, the City's BusinessSource Centers, Loyola Marymount University and other partners to streamline entrepreneurship education and resources for aspiring and existing business owners. The program was developed based on recommendations provided by the Mayor's Small Business Cabinet where members shared concerns over gaps in entrepreneurship knowledge communities of color face and the need for the City to connect microbusinesses to existing resources.

The release of new resources follows the fourth installment of the Los Angeles Region Small Business Summit, an ongoing partnership between the City and County of Los Angeles that drew more than 500 small business owners and entrepreneurs. The Summit featured panel discussions focused on opportunities and timely

Continued on page 5

This is a Complimentary Copy. Paid subscribers receive first class mail.

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
1160 Battery Street East, Suite #100 • San Francisco, CA 94111

PRSR STD
U.S. Postage
PAID
San Fran CA 941
Permit No. 820



EQUAL RIGHTS AMENDMENT

Mayor Bass Signs Equal Rights Amendment Petition Alongside Women's Rights Champions

[Article originally appeared in <https://mayor.lacity.gov>]

Los Angeles Mayor Karen Bass today became the first Big City Mayor of California to sign the national petition in support of the Equal Right Amendment (ERA), a constitutional amendment to explicitly prohibit discrimination based on sex. Mayor Bass signed the petition alongside former Congresswoman Carolyn Maloney as well as City Attorney Hydee Feldstein Soto, labor leader and civil rights activist Dolores Huerta, co-founder and President of the Feminist Majority Foundation Eleanor Smeal, and Executive Director of the Feminist Majority Foundation Kathy Spillar. The ERA underscores three key issues of reproductive health and rights, gender-based violence and economic fairness.

"We need an Equal Rights Amendment now more than ever," said **Mayor Karen Bass**. "Our very rights as women are on the table, and we need to work relentlessly to ensure that they are protected. Thank you to my friend and former colleague Congresswoman Maloney for all of your work championing this Amendment, and thank you to Dolores and to our City Attorney for joining me in this signing. Today we make a call to action for people across the country to join us in this important movement."

"Thank you, Mayor Bass, for your leadership and taking this critical step for Los Angeles in spotlighting the ERA petition. My very first political act at 17 years old, before I could even register to vote, was making calls to communities urging them to get involved and support ratifying the Equal Rights Amendment," said **Los Angeles City Attorney, Hydee Feldstein Soto**. "It is long past time for Congress to take



action and have the ERA added to the constitution, once and for all."

"Thank you all so much for helping me build the ERA Petition drive," said **former Congresswoman Carolyn Maloney**. "As Mayor Bass knows over our many years in Congress together, I worked very closely across the aisle with Republicans and Democrats to advance rights for women through legislative efforts many deemed impossible. Thank you Mayor Bass for today's event and thank you for doing so much for women and girls and being among the first mayors to sign a pledge to bring the ERA petition to the people to show the massive support that we have for equality of opportunity and rights."

"Thank you very much Congresswoman Carolyn Maloney and I want to thank our Mayor Bass for leading this fight for the Equal Rights Amendment with the mayors throughout the United State of America," said **civil rights**

leader Dolores Huerta. "Yes – it is time for the Equal Rights Amendment to finally be put in the Constitution of the United States of America. We will make that history. We will have the Equal Rights Amendment as the 28th Amendment to the Constitution of the United States."

"The Equal Rights Amendment is needed now more than ever," said **President of the Feminist Majority Foundation Eleanor Smeal**. "We were just told by the Supreme Court that there is no basis, no foundation, no building brick in the Constitution that covers sex discrimination. We believe that a majority of Mayors are going to come out and are so proud of Mayor Bass for leading the way."

"Thank you Mayor Bass, Congresswoman Carolyn Maloney – we are thrilled to be a part of today for this important event," said **Executive Director of Feminist Majority Foundation Kathy Spillar**. "We are push-

ing like there's no tomorrow working on this crucial issue."

Mayor Bass is the first woman and second African American to serve as Mayor of Los Angeles. Sign4ERA is a grassroots campaign to move Congress to ratify ERA as the 28th Amendment and is endorsed by more than 40 organizations, including the ERA Coalition, civil rights and human rights groups, mayors, and campus, religious, and civic groups. The petition drive was launched by Hunter College students and ERA activists at the Roosevelt House Public Policy Institute in New York City. Nearly 100,000 have joined Sign4ERA since. Sign4ERA's ultimate goal is to reach 1 million signatures, following plans to expand its social media presence and engage supporters through a variety of community events.

SOURCE: <https://mayor.lacity.gov/news/mayor-bass-signs-equal-rights-amendment-petition-alongside-womens-rights-champions>

Dismantling Gender Walls in the Construction Industry

[Article originally appeared in www.jacksonlewis.com]

According to the national construction industry trade association Associated Builders and Contractors, construction labor demands are high. The construction business pays well and offers great opportunities for progression. The traditionally male-dominated industry has strug-

gled, however, to convince women to join its workforce.

Little has changed in construction workplaces in the 40 years since the novelty of the real-life story of a construction worker-welder by day and dancer by night captured our fascination in the "Flashdance" movie. Even today, women constitute just a small fraction of the construction

industry. Indeed, women numbered just 10.9 percent of the entire U.S. construction workforce in 2022, according to the National Association of Women in Construction and the U.S. Bureau of Labor Statistics. Being outnumbered 9-1 on average, even a self-assured and driven woman may feel like an outsider in such a sea of men. Hiring women into the trades, however, often improves teamwork, attention to detail, jobsite

cleanliness, and organization, as well as safety performance.

Earning respect as a woman in this field can be daunting. On-site chauvinism is a legitimate concern. Half of female construction workers reported they had experienced some form of gender inequity, according to one 2022 report.

■ Continued on page 11

**Editorial Staff
President & CEO:**
Gerald W. Johnson
gwj@sbeinc.com

Managing Editor:
Valerie Voorhies
vv@sbeinc.com

Production Manager:
Nabil Vo
nvo@sbeinc.com

Diversity Outreach Manager:
Rosalie Vivanco
rvivanco@sbeinc.com

Graphics Design:
Domingo Johnson
doming0@mac.com

Webmaster:
Umer Farooq
umer@octadyne.com

Writer:
Cheryl Hentz
cheryl.hentz@gmail.com

**SBE Northeast & Louisiana Business Journal
Manager:**
Leslie McMillan
lmcmillan@sbeinc.com

Contact Info:

Small Business Exchange, Inc.
1160 Battery Street East, Suite #100 • San Francisco, CA 94111
Email: sbe@sbeinc.com • Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

CALIFORNIA CERTIFICATIONS

CA DOT UCP DBE #5988 • CA DGS SBE #11641
SF Minority-Owned LBE Certification #CMD072513300
Los Angeles Metro

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

Copyright © 2024 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

NOTICE: SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable.

ISSN 0892-5992

CALIFORNIA SUB-BID REQUEST ADS

American Modular Systems, Inc.
 We are requesting bid quotations from all Subcontractors and Suppliers and DVBE Subcontractor/Supplier for the following:
Ballico Cressey School District
 Project No. 23-12894
Modular Package New TK-Kindergarten Modular Classroom Building
BID DATE: May 29, 2024 at 11:00 am
 PLEASE **EMAIL** US YOUR BID PROPOSAL **NO LATER THAN May 28, 2024 at NOON.**
 THANK YOU!
American Modular Systems, Inc.
 787 Spreckels Avenue, Manteca, CA 95336
 Attn: Justin Torres
 Email: justin.t@americanmodular.com
 Phone: (209) 825-1921

American Modular Systems, Inc.
 We are requesting bid quotations from all Subcontractors and Suppliers and DVBE Subcontractor/Supplier for the following:
Briggs Unified School District
OLIVELANDS ELEMENTARY SCHOOL (1) 40'X72' TK TYPICAL CLASSROOM PC MODULAR BUILDING
BID DATE: May 31, 2024 at 10Am
 PLEASE **EMAIL** US YOUR BID PROPOSAL **NO LATER THAN May 28th at NOON.**
 THANK YOU!
American Modular Systems, Inc.
 787 Spreckels Avenue, Manteca, CA 95336
 Attn: Corey Ptaszynski
 Email: corey.p@americanmodular.com
 Phone: (209) 825-1921

American Modular Systems, Inc.
 We are requesting bid quotations from all Subcontractors and Suppliers and DVBE Subcontractor/Supplier for the following:
Corona-Norco Unified School District
 BID NO. 2023/24-230
PORTABLE BUILDINGS FOR DISTRICTWIDE CLASSROOM ADDITION PROJECT
BID DATE: May 30, 2024 at 1pm
 PLEASE **EMAIL** US YOUR BID PROPOSAL **NO LATER THAN May 24, 2024 at NOON.**
 THANK YOU!
American Modular Systems, Inc.
 787 Spreckels Avenue, Manteca, CA 95336
 Attn: Suzanne Willis
 Email: suzanne.w@americanmodular.com
 Phone: (209) 825-1921

American Modular Systems, Inc.
 We are requesting bid quotations from all Subcontractors and Suppliers and DVBE Subcontractor/Supplier for the following:
La Canada Unified School District
 BID NO. LCF 23/24-06
MODULAR BUILDINGS PURCHASE, PCY PHASE II
BID DATE: June 18, 2024 at 2:00pm
 PLEASE **EMAIL** US YOUR BID PROPOSAL **NO LATER THAN June 11, 2024 at NOON.**
 THANK YOU!
American Modular Systems, Inc.
 787 Spreckels Avenue, Manteca, CA 95336
 Attn: Corey Ptaszynski
 Email: corey.p@americanmodular.com
 Phone: (209) 825-1921



REYES CONSTRUCTION, INC.
 CONSTRUCTION WITHOUT COMPROMISE

REQUEST FOR PROPOSAL
 Request For Certified/ Self-Certified Small Business Subcontractors & Suppliers
 From all SBA, WBE, VOSB, SDVOSB & HubZone Subcontractors/Sub-Consultants/ Vendors registered as a SBA business for:
 Project Name: FY24 Repair Railroad Turnout 701 & Rail Sections at the East Interchange, Yermo, CA
 Solicitation No: N62473-21-D-1402
 Owner: NAVFAC Southwest

Reyes Construction is requesting bids in the areas described, but not limited to:
 (Subcontractors): Rail Road Work, Rail Road Signal, Trucking (Dirt Export), Survey, Quality Control
 (Suppliers): Ready Mix Concrete, Aggregate (Ballast, Sub ballast, Walking Asphalt)

Project Objective:
 From the latest rail inspection, it was found that the railroad turnout at the indicated locations have several deficiencies and need corrective actions as recommended. This project addresses all the known issues by replacing the sections that is designed and constructed with the current code and regulation.

Project Description:
 Repair Railroad Turnout at 701 by design-build a new replacement turnout and crossing sections to replacing existing. Replacing sections of rail at the east interchange will be an option bid location to the contract.

Bid Date: June 3rd 2024 at 12PM (PST)

REYES CONSTRUCTION, INC.
 State License Number 507561
 1383 South Signal Drive, Pomona, CA 91766
 Phone: 909-622-2259 • Fax: 909-622-3053
 Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.
 Plans, Specifications, and Contract requirements can be viewed online at no additional cost:
 1) Via iSqFt – please send an email request to estimating@reyesconstruction.com
 2) Sharefile- please send an email request to estimating@reyesconstruction.com



Kiewit / Los Angeles County Metropolitan Transportation Authority (LA Metro)
 Southeast Gateway Advanced Works CM/GC Project Phase 1 Qualifications Request
 Company: Kiewit
 Owner: Los Angeles County Metropolitan Transportation Authority (LA Metro)
 Project: Southeast Gateway Advanced Works CM/GC (RFP NO. PS119518)

Kiewit is assembling a team to respond to the RFP issued by the LA Metro to provide Construction Manager/General Contractor services for the Advanced Works contract. The scope of work primarily includes utilities coordination and freight relocation.
 Kiewit is actively soliciting qualifications from firms interested in providing Phase 1 services on the Southeast Gateway Advanced Works CM/GC Project (upon award to Kiewit).

Phase 1 contract opportunities include (but are not limited to):

- Backfill
- Clearing & Grubbing
- Construction Area Signs
- Environmental
- Excavation
- Fencing
- Landscaping
- Quality
- Scheduling
- Signal & Lighting
- Soil Abatement
- Surveying & Mapping
- Utilities

BIDS DUE TO KIEWIT JUNE 10, 2024 BY 4PM PDT

Interested firms should submit qualifications via Kiewit's Qualifications Submittal Form, at: bit.ly/SEGatewayQualifications. Submittal instructions provided in a link at top of form.
 (Please Note: Qualifications forms submitted for scopes not listed in solicitation/applicable to Phase 1 of the Project may be reviewed at a later time).

Subcontractors and suppliers, especially including those certified as Disadvantaged Business Enterprise (DBE) by the California Unified Certification Program (CUCP) are welcomed and encouraged to submit bids.
 For questions, email: SEGatewayOutreach@Kiewit.com.

Kiewit is an Equal Opportunity Employer.



REYES CONSTRUCTION, INC.
 CONSTRUCTION WITHOUT COMPROMISE

REQUEST FOR Sub-Proposals from Certified SB Firms
 Project Name: Uptown Bikeways Eastern Hillcrest Bikeways
 Solicitation Number: 4240341
 Owner: SANDAG
 SBE Goal: 15%
 Subcontractors/Subconsultants/Vendors wanted for:

(Subcontractors): Clear & Grub, Surveying, Trucking, Tree Removal/Arborist, Minor Concrete, Asphalt Paving, Electrical/Traffic Signal, Cold Milling, Signage & Striping, Fencing, Pavers, Lithocrete, Landscaping, Job Coordinator, Traffic Control, Reinforcing Steel, Quality Control, Biologist, Street Sweeping, Utility Adjustments, Hazardous Waste Removal, and Pulverized/Cement Treated Base
 (Suppliers): Ready Mix, Aggregates, Signage, RipRap, Biofiltration Unit, Waterworks, RCP, Traffic Control (Materials), Drinking Fountain, Truncated Domes, Mis. Metals, Playground Equipment, Boulder, Tree Grates, Bike Rack, Recycling Receptacles, Bus Stop Bench, and Root Barrier

Project Scope:
 The Eastern Hillcrest Bikeways project is constructing an approximate 1.1- mile of separated bikeways and buffered bike lanes along University Avenue from Ninth Avenue to Normal Street, and on Normal Street from University Avenue to Lincoln Avenue in the Hillcrest community in the City of San Diego. Improvements include a neighborhood traffic circle at the intersection of Lincoln Avenue and Centre Street; a pedestrian promenade and separated Class IV bikeway on the western half of Normal Street from University Avenue to Lincoln Avenue; reconfiguration of Normal Street from Lincoln Avenue to Washington Street; restriping on Lincoln Avenue, Herbert Street, Park Boulevard, and Robinson Avenue; and reconfiguration of the intersection of Park Boulevard and Robinson Street. Work of the bikeways improvements includes, but is not limited to, controlling of water pollution; traffic control; erosion control; clearing and grubbing; new curb and gutter, cross gutter, bus pad construction, bus benches, installation of new RRFBS, curb ramps, asphalt paving, storm drain installation, concrete driveway installation, traffic signal modifications, and signing and striping. Work of the pedestrian promenade improvements includes, but is not limited to, concrete sidewalk paving, curb ramps, integral colored concrete, concrete benches, concrete paver installation, decorative LithoMosaic paving, construction of decorative concrete steps, playground equipment installation, custom metal shade structures, fabric shade structures, light pole installation, string light installation, installation of new electrical conduits, storm drain installation, potable water main relocation, a new water service, a new sewer service lateral, installing new irrigation, landscape planting, tree grate installation, and installation of a stationary trolley car (provided by others). The work will also include the procurement of all materials and performing all other work necessary to complete the work in accordance with the project plans and specifications. For the SWPPP, this project is a Risk Level 2.

BID DATE: JUNE 6th at 3:00PST/PDT

REYES CONSTRUCTION, INC.
 State License Number 507561
 1383 South Signal Drive, Pomona, CA 91766
 Phone: 909-622-2259 • Fax: 909-622-3053
 Contact: Thien Nguyen Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.
 For information on the availability of scope of work, plans and specifications, and requirements of the contract please contact our office.
 1) Via iSqFt – please send an email request to estimating@reyesconstruction.com
 2) Bidnet Direct – <https://www.bidnetdirect.com/private/solicitations/3896380228/abstract>
 3) Via Sharefile – please send an email request to estimating@reyesconstruction.com

Please e-mail Quotes to: Estimating@reyesconstruction.com



McCarthy Building Companies
 515 S. Flower St | Ste. 3600 | Los Angeles, CA 90071 | 213-655-1100 | License #411173

Subcontractor Solicitation of Interest
Kenneth Hahn Hall of Administration – Base Isolation Seismic Retrofit
 Los Angeles, CA

McCarthy Building Companies, Inc., working as the Construction Manager at Risk in conjunction with the Department of Public Works for Los Angeles County, is soliciting interest from qualified subcontractors to participate in the bidding for award phase of the project.

Project description: The Hall of Administration Base Isolation Seismic retrofit project consists of the installation of seismic isolators under the foundation of the existing building. Hydraulic jacks and temporary load-bearing shoring will be installed in phases to support and transfer the gravity loads from the existing columns/walls to new support foundations. Seismic strengthening of the superstructure using new concrete shear walls is required at select interior locations. These interior locations will require demolition and reconstruction. Select restrooms will receive ADA upgrades and elevators are to be modernized. A moat gap will be constructed around the building perimeter using earth-retention walls. Shoring and earthwork operations will require demolition and reconstruction of the existing site around the building. Underground utilities will be modified or replaced. This project will be performed at an active site where the building is occupied during typical work hours. Provisions of various sorts will be accommodated so as not to disrupt the occupants of the building.

Project Location: 500 West Temple Street, Los Angeles, CA 90012

Work categories include: Best Value Selection for Design-Build Dewatering.

Key Subcontractor Qualifications: Design-Build experience for: Dewatering.

Key Dates: Request for Proposals (RFP) issued to Subcontractors – 05/3/24 via Building Connected website; Proposals Due to McCarthy Building Companies – 5/29/24.

This project requires:
 • Prevailing Wages
 • Community Workforce Agreement (CWA)
 • Contractor Controlled Insurance Program (CCIP)
 • A 100% Performance and Payment Bond from an admitted surety upon award of contract for all trades.

McCarthy is an equal opportunity employer and encourages qualified Small Business and Minority Business participation. All qualified applicants will receive consideration for employment without regard to race, religion, sex, or national origin.

Please contact us if you have any questions regarding project specifics:
McCarthy Building Co, Inc.
 John Woodruff, Vice President, Preconstruction
 E-Mail: jwoodruff@mcCarthy.com
WE ARE AN EQUAL OPPORTUNITY EMPLOYER



CALIFORNIA SUB-BID REQUEST ADS



Mountain Cascade Inc.
555 Exchange Court, Livermore, CA 94550
(925) 373-8370, Fax (925) 373-0940

Project: Seacliff Avenue Pump Station & Force Main Upgrade and Seacliff 1 Pump Station Demolition –
Contract No. WW-747
Owner: SFPUC

Revised Bid Date: June 13th, 2024 @2:00 p.m.

We are requesting quotes from all qualified DBE/SF Micro & LBE Subcontractors and Suppliers but not limited to: Pipe suppliers, bypass pumping, electrical-building, fencing, pipe supports, valve, VCP pipe, reinforcing steel, traffic control, paintings/coatings, ground vibration, pre-manufactured pump station.

Project Description: The work includes but not limited to: replace existing Seacliff 1 Pump Station with a new underground pump station, gravity sewer and force main replacement, new mechanical and electrical cabinets along with new fencing.

Engineers Estimate: \$7 mill

Project information, including plans & specifications can be found by contacting:

<http://www.sfpuc.org/bids.com> or: estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer
California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc.
555 Exchange Court, Livermore, CA 94550
(925) 373-8370, Fax (925) 373-0940

Project: Road Rehabilitation Project – Hitchcock Road and Foster Road
County Project No. 1172
Owner: County of Monterey

Bid Date: May 31st, 2024 @2:00 p.m.

We are requesting quotes from all qualified DVBE/SBE Subcontractors and Suppliers but not limited to:

FABRICS & OILS, CAS, TRAFFIC CONTROL, COLD PLANE, LIME TREATMENT, AB/HMA, GRINDING, SIGNS ROAD-SIDE, THERMOPLASTIC & PAINTED TRAFFIC STRIPE & MARKING, PAVEMENT MARKING, SWPPP, SWEEPER, TRUCKER.

Project Description: The work includes but not limited to: full depth reclamation-cement, placement of HMA, edge treatments, shoulder backing, clear & grub and traffic striping

Engineers Estimate: \$3 - \$3.3 million

Plans and specs can be obtained at:

<http://www.co.monterey.ca.us>
estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer
California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc.
555 Exchange Court, Livermore, CA 94550
(925) 373-8370, Fax (925) 373-0940

Project: O'Shaughnessy Dam Drainage and Miscellaneous Improvements
Contract No. HH-1015
Owner: SFPUC

Bid Date: June 6th, 2024 @ 2 p.m.

We are requesting quotes from all qualified DBE/MBE/WBE/OBE & SF Micro & LBE Subcontractors and Suppliers but not limited to: Concrete materials, low density cellular grout, concrete sealing, dewatering, saw cutting, misc.metals..

Project Description: The work includes but not limited to: improving the drainage and access within the O'Shaughnessy dam located in Yosemite National Park, will include cleaning of the existing drainage system, replacing existing platforms in the ladder wells, removing concrete and improving existing steel walkway and platform at the upstream end of diversion tunnel.

Engineers Estimate: \$4.9 mill

Project information, including plans & specifications can be found by contacting:

<http://www.sfpuc.org/bids.com> or: estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer
California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc.
555 Exchange Court, Livermore, CA 94550
(925) 373-8370, Fax (925) 373-0940

Project: On-System Roadway Rehabilitation 2024 -REBID
Federal Project No. ER38Y0(012)/HSIPL 5425(041)
Contract No. 7303.3 CON

DBE goal: 17%

Owner: Town of Paradise

Bid Date: June 6th, 2024 @2:00 p.m.

We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:

FABRIC & OILS, CAS, TRAFFIC CONTROL, RAISE IRON UTILITIES, CLEAR& GRUB,LIMETREATMENT, AB/HMA, AC DIKE, CONCRETE CURB & SIDEWALK, MISC. THERMOPLASTIC/PAINTED TRAFFIC STRIPE & MARKING, PAVEMENT MARKING, SURVEYOR, SWPPP, WATER TRUCK, TRUCKER.

Project Description: The work includes but not limited to: roadway excavation, asphalt concrete overlay, full depth reclamation, clearing & grubbing, removal & construction of concrete , adjusting drainage facilities & utilities to grade, signing & striping.

Engineers Estimate: \$6.3 million

Project information, including plans & specifications can be found by contacting:

<http://www.townofparadise.com>
estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer
California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc.
555 Exchange Court, Livermore, CA 94550
(925) 373-8370, Fax (925) 373-0940

Project: Construction on State Highway in Contra Costa County in Lafayette from First Street Undercrossing to Pleasant Hill Road Undercrossing
Contract No. 04-2Y4704
Owner: Caltrans

Bid Date: May 30th, 2024 @2:00 PM ELECTRONIC BID

DVBE Goal: 3%
SBE Goal: 25%

We are requesting quotes from all qualified DVBE/SBE Subcontractors and Suppliers but not limited to:

FABRIC AND OILS, CONSTRUCTION AREA SIGNSM TRAFFIC CONTROL, COLD PLANE, EROSION CONTROL, AG-GREGATE BASE/ HMA, AC DIKE, GRINDING, CONCRETE CURB & SIDEWALK- MISC, SURVEYING & HISTORICAL MONUMENT, THERMOPLASTIC TRAFFIC STRIPE & MARKING, PAINTED TRAFFIC STRIPE & SIGN ILLUMINATION, PAVEMENT MARKING, SIGNAL AND LIGHTING, DETECTOR, RAMP METERING SYSTEM, SURVEYOR, SWPP PLANNING, SWEEPER, TRUCKER, LEAD PLAN

Project Description: The project includes, but not limited to, cold plane AC pavement and overlay with RHMA-G

Engineers Estimate: \$1,670,000

Plans and specs can be obtained at:

<http://ppmoe.dot.ca.gov/des/oe/weekly-ads> Or contact: estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer
California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc.
555 Exchange Court, Livermore, CA 94550
(925) 373-8370, Fax (925) 373-0940

Project: 2024 City Wide Roadway Improvements
CIP C2404
Owner: City of Hollister

Bid Date: June 13th, 2024 @ 2:00 p.m.

We are requesting quotes from all qualified Subcontractors and Suppliers but not limited to:

FABRIC & OILS, PIPE SUPPLIERS, CAS, TRAFFIC CONTROL, RAISE IRON-UTILITIES, COLD PLANE, CLEAR & GRUB, SLURRY SEAL, GRINDING, CONCRETE BLOCK & MASONRY RETAINIGN WALL, SIGNS ROADSIDE, CONCRETE CURB & SIDEWALKS, MISC. THERMOPLASTIC/PAINTED TRAFFIC STRIPE& MARKING, PAVEMENT MARKING, SIGNAL & LIGHTING, MESSAGE SIGNS/LIGHTING & SIGN ILLUMINATION, SUVEROR, SWPPP, WATER TRUCK, SWEEPER, TRUCKER.

Project Description: The work includes but not limited to: base failure repair, cold plane and HMA overlay, slurry seal, signing & striping improvements.

Engineers Estimate: \$6.3 million

Project information, including plans & specifications can be found by contacting:

<http://www.bidnetdirect.com/california/cityofhollister>
estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.


Mountain Cascade Inc. is an Equal Opportunity Employer
California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated

Diversity Equity Inclusion

SBE's nationwide 1,000,000+ database of certified businesses provides the basis for targeted outreach utilizing a powerful IBM Power9 platform for completedated and timed reporting, customized to match client needs.

CALIFORNIA SUB-BID REQUEST ADS



999 Town and Country Road • Orange, CA 92868 • Phone: 626-319-1547

REQUEST FOR DBE/MBE/WBE SUBCONSULTANT INTEREST

AECOM is bidding on the following project as a prime contractor:

**City of Elk Grove, Department of Public Works, Capital Improvement Program Division
On-Call Architectural/Engineering Services**
Bid Close Date: June 3, 2024 & Proposal Due Date: June 11, 2024


AECOM is seeking qualifications from CUCP-certified (California Unified Certification Program) disadvantaged business enterprise (DBE), minority business enterprise (MBE) and woman-owned business enterprise (WBE) firms for the following service categories:

Service Categories	
Civil Engineering Design NAICS Codes: 541330, 237990 CDOT Codes: C8705, C8710, C8715, C8720	Electrical Engineering NAICS Code: 541330 CDOT Code: C8740
Bridge Engineering NAICS Codes: 541330, 237310 CDOT Codes: C8706, C8773, C2201	Surveys and Right-of-Way Mapping Services NAICS Codes: 541330, 541360, 541370, 541990 CDOT Codes: C8759, C8760, C8765, C9826
Structural Engineering NAICS Code: 541330 CDOT Codes: C8746, C8783	Geotechnical Engineering and Materials Testing NAICS Codes: 541330, 541380 CDOT Codes: C8780, C8723
Architectural Design Services NAICS Codes: 541310, 541330 CDOT Codes: C8704, C8716, C8773	Right-of-Way Engineering NAICS Code: 541330 CDOT Code: C8721
Mechanical, Electrical, or Plumbing Services NAICS Codes: 541330, 238220 CDOT Codes: C8740, C8742, C9850	Project Cost Estimating NAICS Code: 541611 CDOT Code: C8800
Landscape Architectural Design Services NAICS Code: 541320 CDOT Code: C8744	Community Outreach NAICS Code: 541820 CDOT Code: C8712

This proposal is in alignment with the City of Elk Grove guidelines and CUCP-certified DBEs, MBEs, and WBEs are encouraged to respond.

Interested businesses should email a brief 1 page overview of their previous work with one or several of the service categories above along with CUCP certification by Monday, June 3, 2024, to Debra Rahal at debra.rahal@aecom.com.

If requested, assistance is available in obtaining any necessary lines of credit or insurance; information related to work requirements; and necessary equipment, supplies materials, or related services. Because this is for on-call services, no specific scope of work is provided.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
 Phone: (925) 829-9220 / Fax: (925) 803-4263
 Website: www.desilvagates.com
 ESTIMATOR: JACK SHEWMAKER
 An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:
**AIRPORT PERIMETER DIKE PHASE 2 SEISMIC IMPROVEMENTS SOUTH FIELD, OAKLAND INTERNATIONAL AIRPORT,
 AIP 3-06-0170-(FUTURE), Small Business Enterprises Goal Assigned 3%**
OWNER: PORT OF OAKLAND – 530 Water St., Oakland, CA 94607
REVISED BID DATE: JUNE 18, 2024 @ 12:00 P.M.

DGC is soliciting quotations from certified Small Business Enterprises, for the following types of work and supplies/materials including but not limited to:


Develop Water Supply, Erosion Control, Slurry Wall, Survey/Staking, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Testing, Trucking, Water Trucks, Street Sweeping, Erosion Control Material, Class 2 Aggregate Base Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAbBrd0ba51_kN3GtAESfBUoa?dl=0 or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
 Phone: (925) 829-9220 / Fax: (925) 803-4263
 Website: www.desilvagates.com
 ESTIMATOR: VICTOR LE
 An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:
**REHABILITATION PHASE FOR ANNUAL STREET PAVING 21-23
 Project No. 2022.0050, Local Business Enterprise Goal Assigned is 25%**
OWNER: CITY OF SAN LEANDRO - 835 East 14th Street, 2nd Floor, San Leandro, CA
BID DATE: MAY 23, 2024 @ 3:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their contractor or materials and/or suppliers quotation for the following types of work including but not limited to:

Adjust Iron, Clearing and Grubbing/Demolition, Cold Plane, Construction Area Sign, Electrical, Emulsion Supplier, Full Depth Reclamation, Minor Concrete, Striping, Survey/Staking, SWPPP Prep/Water Pollution Control Plan Prepare, Traffic Control Systems, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Gap Grade) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAbBrd0ba51_kN3GtAESfBUoa?dl=0 or from the Owner.


Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need LBE/SLBE/VSLBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the LBE/SLBE/VSLBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

Sub-Bids Requested from qualified DBE Subcontractors and Suppliers for:

**DIAMOND REGIONAL SEWER LIFT STATION AND DUAL FORCE MAINS
 WORK ORDER NO.: C2415**
Owner: Elsinore Valley Municipal Water District, Location: City of Lake Elsinore, CA
Bid Date: June 12, 2024 @ 10:00 A.M.



667 Brea Canyon Road, Suite 30 • Walnut, CA 91789
 Phone: (909) 595-4397, Fax: (909) 444-4268
 Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Demolition, Aggregates, Erosion Control, Drilled Concrete Piers, AC Paving, Fencing, Ready-Mix Concrete, Reinforcing Steel, Masonry, Structural Steel, Steel Decking, Miscellaneous Metals, Roof & Deck Insulation, Sheet Metal Roofing, Joint Sealants, Metal Doors/Frames/Hardware, Floor Access Doors, Metal Framing and Drywall, Ceramic Tiling, Resilient Base, Painting & Coatings, Signage, Fire Protection Specialties, Toilet Accessories, Equipment, Bridge Crane, Electrical & Instrumentation.

Plans and Specifications: Bid Documents may be obtained free of charge from PlanetBids at: <https://vendors.planetbids.com/portal/32069/bo/bo-detail/115460>. Plans may also be viewed at our Walnut Office. J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

More City Resources Launching to Support Small Businesses

Continued from page 1

resources for businesses, a resource expo that convened all major public and private providers of free business support and on-site free services - including business assessment, legal aid, certification and procurement clinics, credit counseling, compliance support and permitting assistance. Previous Summits this year drew nearly 1,000 people to the events.

The Mayor continues to make progress opening Los Angeles for business by expanding City departments' services for small businesses and improving the experience of doing business with the City. Last year, Mayor Bass issued Executive Directive 4 which directed comprehensive action at City Hall to support the creation, development and growth of small businesses through convenings like this Summit and improving the way City departments engage with small businesses. In Mayor Bass' State of the City address, she highlighted work to bring business back to Los Angeles, including the Banc of California relocating to L.A. and her support to boost Downtown and our economy citywide by exploring the modernization of the Los Angeles Convention Center.

SOURCE: <https://mayor.lacity.gov/news-more-city-resources-launching-support-small-businesses-growth-and-development-los-angeles>



CALIFORNIA SUB-BID REQUEST ADS



ANVIL BUILDERS INC.
1550 Park Ave. Emeryville, CA 94608
Phone: 415-285-5000 • Fax: 415-285-5005

**Request for DBEs Subcontractors and Suppliers for
Project: Slope stabilization and construct retaining walls
Contract No: 10-0V4804**

Bid Date: Wednesday, May 29, 2024 • Bid Time: 2:00 PM

**CONSTRUCTION ON STATE HIGHWAY IN CALAVERAS COUNTY NEAR MOKELUMNE HILL AT
VARIOUS LOCATIONS FROM 3.6 MILES EAST OF ROUTE 49 TO 0.9 MILE WEST OF
WOODHOUSE MINE ROAD In District 10 On Route 26**

Anvil Builders, Inc. (ABI) is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for the following items of work, including but not limited to:

LEAD COMPLIANCE PLAN LS LUMP SUM, CONSTRUCTION AREA SIGNS, TRAFFIC CONTROL SYSTEM, STATIONARY IMPACT ATTENUATOR VEHICLE, TEMPORARY TRAFFIC STRIPE (TAPE), TEMPORARY PAVEMENT MARKING (TAPE), CHANNELIZER (SURFACE MOUNTED), TRAFFIC DRUM, PORTABLE SIGNAL SYSTEMS, TEMPORARY BARRIER SYSTEM, PORTABLE CHANGEABLE MESSAGE SIGN, ALTERNATIVE TEMPORARY CRASH CUSHION TL-3, AUTOMATED FLAGGER ASSISTANCE DEVICE, WATER POLLUTION CONTROL PROGRAM LS LUMP SUM, MOVE-IN/ MOVE-OUT (TEMPORARY EROSION CONTROL), TEMPORARY HYDRAULIC MULCH (BONDED FIBER MATRIX), TEMPORARY COVER, TEMPORARY DRAINAGE INLET PROTECTION, TEMPORARY FIBER ROLL, TEMPORARY REINFORCED SILT FENCE, TEMPORARY SILT FENCE, TEMPORARY CONSTRUCTION ENTRANCE, STREET SWEEPING, TEMPORARY CONCRETE WASHOUT, WATER QUALITY SAMPLING AND ANALYSIS DAY, WATER QUALITY MONITORING REPORT, WATER QUALITY ANNUAL REPORT, REMOVE YELLOW PAINTED TRAFFIC STRIPE, (HAZARDOUS WASTE), INVASIVE SPECIES CONTROL, CLEARING AND GRUBBING (LS), ROADWAY EXCAVATION, STRUCTURE EXCAVATION (SOLDIER PILE WALL), STRUCTURE BACKFILL (SOLDIER PILE WALL), CONCRETE BACKFILL (SOLDIER PILE WALL), LEAN CONCRETE BACKFILL, IMPORTED BORROW, BONDED FIBER MATRIX, FIBER ROLLS, COMPOST, CLASS 2 AGGREGATE BASE, HOT MIX ASPHALT (TYPE A), PLACE HOT MIX ASPHALT DIKE (TYPE F), TACK COAT, COLD PLANE ASPHALT CONCRETE PAVEMENT, STEEL SOLDIER PILE (HP 14 X 73), STEEL SOLDIER PILE (W 18 X 106), STEEL SOLDIER PILE (W 24 X 117), 30" DRILLED HOLE, 36" DRILLED HOLE, STRUCTURAL CONCRETE, BARRIER SLAB, STRUCTURAL CONCRETE, DRAINAGE INLET, PRECAST CONCRETE LAGGING, CLEAN AND PAINT STEEL SOLDIER PILING, 18" CORRUGATED STEEL PIPE DOWNDRAIN (.079" THICK), 18" ANCHOR ASSEMBLY, 12" STEEL FLARED END SECTION, 18" STEEL FLARED END SECTION, GRAVEL FILTER, ROCK SLOPE PROTECTION (3/8 T, CLASS VI, METHOD A), ROCK SLOPE PROTECTION (150 LB, CLASS III, METHOD B), ROCK SLOPE PROTECTION FABRIC (CLASS 8), MINOR CONCRETE (MISCELLANEOUS CONSTRUCTION), MISCELLANEOUS IRON AND STEEL, FENCE (TYPE BW, 6-STRAND, METAL POST), REMOVE FENCE, RECONSTRUCT GATE, VEGETATION CONTROL MAT (RUBBER OR FIBER), TRANSITION RAILING (TYPE AGT), ALTERNATIVE IN-LINE TERMINAL TL-3, (F) - CONCRETE BARRIER (TYPE 842 MODIFIED), 6" TWO-COMPONENT PAINT TRAFFIC STRIPE and other required work and trades.

Plans, specifications, and requirements can be viewed at our office or by using the link below.

<https://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=10-0V4804>

Please review all documents. By submitting a proposal your company agrees to Anvil Builders Inc standard subcontract. For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project? Please email or fax your response to estimating@anvilbuilders.com / 415-285-5005.



NEWTRON
a NEWTRON GROUP company
ATTENTION: SUPPLIERS
Newtron is seeking out DBE suppliers for the following project:
**Lafayette Water Treatment Plant
Control System Upgrades
Location : Lafayette, CA
Project #2177
Owner : EBMUD**

Newtron is seeking proposals for electrical materials such as conduit, conduit fittings, support materials & cable. Please reach out for specific types and quantities. **Please submit your bids no later than June 2, 2024.**

For more information please contact our office at (925) 229-2030 or Email at jad_ghannam@thenewtroungroup.com



Silver Creek Modular, LLC
2830 Barrett Avenue, Perris, CA 92571
CONTACT: Joe Nguyen
OFFICE: (951) 943-5393

Silver Creek is soliciting quotations from qualified DVBE Subcontractors and suppliers for the project listed below

**OWNER: Briggs School District
LOCATION: Oliveland School
PROJECT: Construction of New TK Classrooms for Oliveland School
Bid No. 23-24.02**

BID DATE: May 31, 2024 at 10:00 AM

DVBE Goal: 3%

Plans and Specs may be obtained via Procure Please submit your bid **NO LATER THAN MAY 28, 2024** to Joe Nguyen via email

EMAIL: jnguyen@silvercreekmodular.com

This is part of a Good Faith Effort. Your response is appreciated.



Silver Creek Modular, LLC
2830 Barrett Avenue, Perris, CA 92571
CONTACT: Sandra Adame
OFFICE: (951) 943-5393

Silver Creek is soliciting quotations from qualified DVBE Subcontractors And suppliers for the project listed below:

**OWNER: Corona-Norco Unified School District
PROJECT: PROCUREMENT OF PORTABLE BUILDINGS FOR DISTRICTWIDE CLASSROOM ADDITION PROJECT
Bid No. 2023/24-230**

BID DATE: May 30, 2024 at 1:00 pm

DVBE Goal: 3%

Plans and Specs may be obtained via Procure

Please submit your bid **NO LATER THAN MAY 28, 2024**

to Sandra Adame via email EMAIL: sadame@silvercreekmodular.com

This is part of a Good Faith Effort. Your response is appreciated.



**DIRT & AGGREGATE
INTERCHANGE, INC.**

PH: (503) 661-5093 FAX: (503) 669-1192 Email: Estimating@dirtagg.com

**SUB-BIDS REQUESTED
Briones Area Guardrail**

**Contra Costa County Project #0662-6R4158
Bid Date: June 4, 2024 Bid Time: 2:00 pm**

Dirt & Aggregate Interchange, Inc.

20905 NE Sandy Blvd, Fairview, OR 97024

We are an equal opportunity employer and request sub-bids from DBE, MBE, DVBE, SBE and LBE subcontractors and suppliers for items including, but not limited to: *Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control, Water Pollution Control Program, Hydroseed, Minor Hot Mix Asphalt, Place Hot Mix Asphalt Dike (Type A), Place Hot Mix Asphalt Dike (Type C), Place Hot Mix Asphalt Dike (Type F), Place Hot Mix Asphalt (Miscellaneous Area), and Reconstruct Hot Mix Asphalt Dike Overside Drain.*

For assistance, such as lines of credit, bonding, insurance, and/or necessary supplies, equipment and materials, please contact our office. Plans, specifications and requirements for the project are available for review at our office or at the Contra Costa County Public Works Dept. 255 Glacier Drive, Martinez, CA 94553 and are available for purchase online at <https://www.cccplanroom.com/jobs/1592/plans/briones-area-guardrail-upgrades>.

CA License#507828



OC Jones and Condon-Johnson, a Joint Venture
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Airport Perimeter Dike Phase 2
Seismic Improvements, South Field
Oakland International Airport
Port of Oakland 2024-03-A1
AIP 3-06-0170-(FUTURE)**

REVISED BID DATE: June 18, 2024 @ 12:00 PM

O. C. Jones & Sons, Inc. is soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Traffic Control within Air Operations Area, Traffic Control outside Air Operations Area, SWPPP, Survey and Utility Locates, Chain Link Fence and Gates, and Construction Materials

Condon-Johnson & Associates is soliciting quotes (including but not limited to): Cone Penetration Tests (CPTs), CDSM Quality Control Verification Testing, Core Drilling, Furnish Cement, and Construction Materials.

Jean Sicard (510-809-3411 jsicard@ocjones.com) and Mark Morrison (510-636-2144 mmorrison@condon-johnson.com) are the estimators on this project and are available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans are also available under the Bids/RFPs/RFOs/Permits tab at the Port of Oakland website at: <https://www.portofoakland.com/business/bids-rfps/>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 10:00 AM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ/CJA is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ/CJA may require Performance and Payment bonds on subcontracts. OCJ/CJA will pay the bond premium up to 2% of the contract value. Please contact OCJ/CJA for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ/CJA is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OCJ/CJA standard subcontract agreement, comply with all insurance requirements, and name OCJ/CJA as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ/CJA is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ/CJA is an Equal Opportunity Employer.



5225 Hellyer Avenue, Suite #220, San Jose, CA 95138
Phone (408) 574-1400 • Fax (408) 365-9548
Contact: David Kennedy
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE & DVBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

**Construction on State Highway in the City and County of San Francisco at
Third Street Undercrossing and at Twenty Third Street Overcrossing**

Contract No.: 04-2Q4604

Owner: Caltrans

Location: San Francisco, CA, HWY 101

Engineers' Estimate: \$3,740,000

BID DATE: June 5, 2024 @ 2:00 PM

Items of work include but are not limited to: **Lead Compliance Plan, Construction Area Signs, Traffic Control, Type III Barricade, Portable Radar Speed Feedback Sign System, PCMS, Water Pollution Control Program, Street Sweeping, Clearing & Grubbing, Erosion Control including Hydroseed, AC Dike, Tack Coat, Joint Seal, Rebar, Minor Concrete, Miscellaneous Iron & Steel, Electrical, Fence & Railing, Signs, Pavement Marker, Midwest Guard-rail System, Alternative Crash Cushion, Concrete Barrier, Striping, Fiber Optic Cable Systems and Trucking.**

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

Diversity on Government Bidding Sites

[Article originally appeared in <https://mayor.lacity.gov>]

By Kaiya Barrett

Companies that meet the criteria of a disadvantaged business enterprise (DBE) are highly sought after on government bidding sites. When trying to stay competitive and profitable as a DBE, it is advantageous to go after these types of contracts; if not, you could leave money on the table. Especially when working in larger markets, where inclusion is a priority, your chances of being selected increase significantly if you qualify as a DBE.

The current administration is focusing more on increasing the share of procurement dollars going to underrepresented businesses, including minority-owned and women-owned businesses. In the U.S., a focus on infrastructure projects on a federal and local level and other government contracts is estimated to be an investment of \$862 billion in 2024, which is a 2.6 percent increase from 2023. The description of the new federal budget details the investment in improving buildings, structures, infrastructure, and major equipment. Over 40,000 projects have started since the passing of this legislation. Efforts in

Canada to support underrepresented businesses are just as strong, with the construction industry expected to grow 2.7% between 2025 to 2027 with industrial, commercial, and institutional or ICI sector leading the charge. Additionally, the infrastructure sector will grow to \$31.3 billion in 2024, up from \$30.4 billion this past year.

We'll discuss the details more below, but if your business qualifies, certify and secure your seat at the table. Once you're there, a firm commitment to your networking and bidding process could place profits on your plate. There are tips you can use to help put yourself at the table and ensure that you stand out. Before jumping into a government bid, let's walk through what you need to know.

Who Qualifies?

Disadvantaged business enterprise (DBE) is a broad term used to call out the groups of underrepresented general contractors and subcontractors represented on a job site who own at least 51 percent interest in their company. The inclusive list includes race and ethnic diversity, gender identity, veterans, small businesses, neurodiverse groups, and more. Make sure you double-check the requirements of the local entities in your market regarding what classifies

you as a disadvantaged business. Eligible businesses should be certified and registered for government construction programs and projects to strengthen your profile and stand out as a qualified competitor in the marketplace.

Get invited to the Table.

The first step to being invited to the table is to get your business certified for government minority contracts.

Federal programs like the Office of Federal Contract Compliance Programs (OFCCP) and Disadvantaged Business Enterprise (DBE) exist to combat discrimination, protect workers, and provide chances to get properly certified to bid on government contracts. The process may vary depending on the program, but certification typically lasts for a year. Suppose you're talking about bidding on government projects in larger metropolitan areas. In that case, you're going to apply, get certified as a DBE business, and then you're on the approved bidders list. These lists are maintained within some of the bid management tools that general contractors use, so when they invite others to participate in a collaborative bid, your business will show up as an option.

General contractors preparing to submit a bid on government projects that have a DBE requirement will refer to the specifications document for each project to determine the set aside requirements. The GC will ensure you've met the bid requirements set aside through a bid management tool, relying on information in the tool and/or submitted as a part of your bid proposal as to whether you've qualified as a DBE. They'll typically generate a report that shows your efforts to secure the desired level of representation and include it as part of the bid proposal. As you're navigating these processes, never underestimate the power of networking and the difference proactive outreach makes to your bottom line.

Take Your Seat

You may have experienced some general contractors who send invitations to bid to disadvantaged businesses as a formality, but they may not use them for the actual bid or for the project. To counteract that possibility, once you take your seat at the table, make it known that you deserve to be there.

Visit the link for the full article:

<https://www.constructconnect.com/blog/diversity-on-government-bidding-sites>

High Speed Rail Conference in Washington DC

Continued from page 1

ing, housing. All over the country. Mass transit and high-speed rail is an answer to that. ... If you're talking clean air, this is an answer. If you're talking about a measure of job creation, this is an answer. Any subject you can bring up from environmental protection to you name it, high-speed rail and mass transit is an answer to it."

U.S. Sen. Alex Padilla:

"It's not just about high-speed rail in California, or now with the Brightline project connecting the Los Angeles region to Las Vegas. ... These are really initial legs in what I think is an eventual national network."

White House Advisor Mitch Landrieu:

"It really follows a kind of simple motto that the president has — if you invest in the American people, and you invest in building things in America, and you build it from the bottom up and make sure everybody is included, everybody does better."

Congressman Rick Larsen:

"Thanks to the [Bipartisan Infrastructure Law], we made the largest investment in passenger rail since the founding of Amtrak more than 50 years ago. A high quality, high-speed intercity passenger rail network is our goal. And you have my commitment that we will continue to work toward that vision."

Former California Governor Jerry Brown (via video):

"In California, this is something we've been working on not just for years, but for decades. It's not just the product of one politician or one party. We've required both Republicans and Democrats. Arnold Schwarzenegger got the ball rolling. Before that, when I was governor for the first time, I'd suggested studies to get the ball rolling with high-speed rail. And now, after my term in office and Gavin Newsom following up,

we have a continuity. We have a continuing investment, expressing a strong political will. If you want to do that in other parts of America, that's what it takes."

Ray LaHood, former U.S. Transportation Secretary and U.S. High Speed Rail Coalition Co-Chair:

"Without the national government taking the initiative, without the national government in China, Japan, Europe — that's why they have good trains, comfortable trains, affordable trains. Because the national government set the standard and put forth the money. ... If people say to you, 'How do we get rail?' You've got to have leadership at the top."

Roger Millar, Washington State Transportation Secretary:

"Serious planning takes serious money... Because we're not building an expressway in a region, we're not building a bridge across the river. We're building a high-speed rail corridor in two states, a province, two countries, et cetera, et cetera. There's a lot to be done."

Brightline CEO Mike Reininger:

"Probably one of the most important end results of this program is, it is the beginning of an industry. This is where the next one and the next one and the next one start. And so the expertise, whether it's construction expertise or technological expertise, is really going to be put to the test in this program. It will make the second, third and fourth ones easier."

Andy Byford, Amtrak Senior Vice President of High-Speed Rail:

"California is making great strides, and Brightline is making superb progress and people have said, 'Well, hang on a minute, where's Amtrak in all of this?' ... These things start small — seeds that develop into large oaks — but we are putting together Amtrak's national strategy as America's railroad."

U.S. High Speed Rail CEO Andy Kunz:

"The recent federal investments are a huge boost to American high-speed rail. But let's not kid ourselves. We're going to need hundreds of billions of dollars and major policy reforms to develop a high-speed rail network worthy of our great country... The U.S. High Speed Rail Association and our growing advocacy coalition are laser-focused on addressing these challenges and seizing the historic opportunities before us."

Amit Bose, head of the Federal Railroad Administration:

"When it comes to expanding world class passenger rail, including high-speed rail in America, we're now talking about clear progress. We're talking about turning shovels, not just possibilities."

Congressman Seth Moulton:

"While a lot of people will be talking about fixing roads and bridges, high-speed rail is truly about the future. It's about the future for America, not just because it's a better way to get around, but because of what high-speed rail does for our communities. Everyone says they want classic small-town America. They want to be able to walk to local restaurants instead of driving to a strip mall with a whole bunch of chains. Well, the reason we have strip malls and chains is because we all drive cars everywhere we go. You want walkable downtowns, you have to be able to walk. You get walkable downtowns when you have train stations."

Congressman Jim Costa:

"Big things are hard to do. And frankly there's no book on how you build high-speed rail in America. In California, we're writing that book."

"To build this network in America, we're going to have to do what they've done in Europe and in Asia. We're going to have to get a Congress in the next Congress and an administration that

wants to provide a dedicated source of revenue like the Federal Highway Fund for a high-speed rail network in America. I just don't see how you build this without having a source of revenue."

Rod Diridon, U.S. High Speed Rail Coalition Co-Chair and Chairman Emeritus, Mineta Transportation Institute:

"America is becoming a Third World country when it comes to transportation. It's just a sad thing because we led the world for so long."

"The worst polluters are short-hop airlines. And that's the transportation mode that high-speed rail replaces. ... If we're going to save this planet for our kids, we've got to have high-speed rail systems replacing carbon combustion."

Greg Regan, President, AFL-CIO Transportation Trades:

"There are multiple people that are going to need a workforce and they are going to need it soon. And they are going to need it well trained and ready to move. So this is where I would challenge a lot of these folks, a lot of employers, to look to us as a partner. And we can try to figure out a system that can create a pipeline of railroad workers of all crafts and classes that are going to be ready to take the mantle and move this industry forward."

Meg Cederoth, Director of Planning and Sustainability, California High-Speed Rail Authority:

"We are on a path to an operating railroad. And we are very clear in anchoring ourselves in some core priorities: Making sure that we have a clear definition of what we're building. Making sure we are transparent and accountable to the stakeholders who are invested in this system. And making sure we set clear milestones and achieve the progress that we have articulated and bring integrity to what we're doing. This megaproject delivery is crucial to realizing a high-speed rail

Visit the link for the full article: prn.to/4bIGIHI



NEW YORK SUB-BID REQUEST AD

Governor Hochul Announces 22 Transformational Projects in Western New York as Part of Downtown Revitalization Initiative and NY Forward Programs

Project Renderings



Establish the Downtown Dunkirk Small Project Fund (\$473,000)

[Article originally appeared in www.governor.ny.gov]

Governor Kathy Hochul today announced a total of 22 transformational projects for the Western NY region as part of two economic development programs: the Downtown Revitalization Initiative (DRI) and NY Forward. Nine projects were announced for Dunkirk, the Round 6 winner of a \$10 million DRI award; seven projects were announced for Wellsville, a Round 1 winner of a \$4.5 million NY Forward award; and eight projects were announced for Lancaster, also a Round 1 winner of a \$4.5 million NY Forward award.

“New York’s downtowns are the heartbeat of our state, and the Downtown Revitalization Initiative and NY Forward programs help us fulfill our commitment to uplifting communities in every region,” Governor Hochul said. “These projects in Western New York will help revitalize our beautiful downtowns and create more opportunities for New Yorkers to build thriving communities for future generations.”

Downtown Revitalization Initiative (DRI)

The City of Dunkirk was named the Western New York winner of the sixth round of the Downtown Revitalization Initiative in 2023. The 9 projects selected seek to harness the city’s connection to Lake Erie to attract new investment, activate its waterfront and serve as a conduit for redevelopment of its historic business district.

New investment combined with past investments will create a robust environment for the rehabilitation and adaptive reuse of historic downtown buildings and infill development that incorporates mixed-income residential opportunities.

The DRI investments are part of the Governor’s ongoing efforts to revitalize the economy and create more opportunities in Western New

York. The DRI is led by the Department of State, which provides technical assistance as each participating community develops a Strategic Investment Plan identifying specific projects with a unique vision for the revitalization of the downtown area.

The specific projects to be funded through the DRI support several goals and strategies contained in the community’s Strategic Investment Plan, such as amplifying the city’s unique sense of place with a genuine and authentic experience that will be catalytic for future organic growth and will foster development that is inclusive while embracing its strong heritage and ethnic diversity.

Dunkirk joins the communities of Jamestown, Olean, Lockport, Niagara Falls Bridge District, North Tonawanda, Buffalo’s Broadway-Fillmore Neighborhood and Tonawanda, which were Western New York’s winners in the first seven DRI rounds.

The \$9.7 million State investment in these projects through the DRI will leverage additional public and private investments as the revitalization process proceeds and builds momentum.

The 9 Dunkirk DRI projects, totaling \$9.7 million, include:

The City of Dunkirk will harness its connection with Lake Erie to create a wave of energy to activate its waterfront and downtown area with private investment that enhances business opportunities and activities for residents and visitors. Downtown Dunkirk will be a year-round destination that is welcoming, attractive, livable, walkable and sustainable. Dunkirk will build on its unique diversity, history and natural environment to provide opportunity and a high quality of life for people of all ages and ethnic backgrounds.

J.F. Shea Construction, Inc. BIDDING OPPORTUNITY

City of Valhalla, NY with the following certifying authority:
SBA, DOT, New York State, New Jersey, Connecticut

Inviting qualified contractors, specifically firms within **New York State** to contact J.F. Shea Construction, Inc. (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shafts project.

The Work under this contract is in the city of Valhalla. The Work consists of:

KENS-EAST-1

Owner: New York City Department of Environmental Protection
59-17 Junction Boulevard
Flushing, New York 11373

REVISED BID DATE: June 27, 2024 at 10:00 AM

Opportunities to participate exist in the following specific areas of soil/rock excavation, hauling, excavation support systems, deep foundation system (slurry walls or secant piles, soldier beams), dewatering systems, structural steel, engineering, survey, geotechnical instrumentation and monitoring services, materials testing, demolition and site preparation, tree removal, aggregates and fill, traffic control, sewer tap and sewer bypass pumping, A/C paving, environmental investigation, utility relocation, paving, fencing and gates, planting and seeding, retaining wall, cured in-place concrete structures, cast-in-place pipe lining, reinforcing steel, ground stabilization, shotcrete, concrete finishing, miscellaneous metals, mechanical steel pipe, ventilation HVAC, precast concrete shaft covers, temporary office buildings/ services, Temporary electricians, waterproofing, service utilities, grouting, electrical/I&C, River bank stabilization, drilled shaft, pest control, IT services, waste disposal, cleaning services, and security.

Any business seeking to participate as an DBE, in the Contract that is not currently certified as set forth above review is encouraged to contact the certifying authority for SBA, New York State, State DOT, New Jersey, or Connecticut to obtain current certification.

NYDEP has an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Aimee Remo at (909) 594-0990, aimee.remo@jfshea.com, to receive instructions on accessing the FTP Site.



J.F. Shea Construction, Inc.
667 Brea Canyon Road, Suite 22
Walnut, CA 91789

Phone: 909-594-0990 fax: 909-869-0827

Send Inquiries/Certifications to Aimee Remo: aimee.remo@jfshea.com

Renovate the Dunkirk Macaroni Company Building to House Apartments and Medical Offices (\$500,000)

Convert an existing four-story building into a mix of uses, including offices and loft-style apartments.

Establish the Downtown Dunkirk Small Project Fund (\$473,000)

Set up a fund for projects that revitalize Downtown Dunkirk, through grants for building renovations, business assistance (commercial machinery and equipment), public art and soft costs (architecture and engineering).

Update the Clarion Hotel Building and Grounds (\$1,000,000)

Renovate approximately 120 hotel rooms, conference area, dining room, lobby, building exterior, outdoor pavilion and grounds.

Redevelop the Lake Shore National Bank Building to House Retail and Market-Rate Apartments (\$900,000)

Convert the former bank building into ground floor retail and four market-rate, loft-style apartments.

Refurbish the Graf Building to House a Workforce Development Training Center (\$2,200,000)

Renovate the Graf Building to house a Workforce Development Training Center that would potentially include childcare, offices for program partners, a career counseling center, science labs, new classrooms and computer labs.

Expand the City of Dunkirk Marina through New Docks (\$2,000,000)

Replace missing docks with new docks, upgrade marina utilities and install a security system.

Construct Affordable Apartments and a Daycare Facility on Two Sites (\$500,000)

Construct new, affordable housing and a daycare facility on two sites, including an estimated 30 apartments and an approximately 6,700 sq. ft. daycare facility on E 4th Street and an estimated 48 apartments on Washington Avenue.

Enhance the Chadwick Bay Marina with Transient Boat Slips and Boater Amenities (\$1,000,000)

Provide a new dock with transient slips, improvements to existing docks, boater amenities and public access including a connector to the shoreline trail.

Revive the Historic Adams Building to House Arts and Youth Programming (\$1,127,000)

Renovate the historic building into a multi-use event space and lower-level youth center in partnership with Kids at Promise, and two luxury apartments to provide ongoing revenue for programming and building maintenance.

Visit the link for the full article:

<https://www.governor.ny.gov/news/governor-hochul-announces-22-transformational-projects-western-new-york-part-downtown>

PUBLIC LEGAL NOTICE ADVERTISEMENTS

OAKLAND UNIFIED SCHOOL DISTRICT DEPARTMENT OF FACILITIES PLANNING AND MANAGEMENT

INVITATION TO BID Central Kitchen Refrigerator Repair and Maintenance Services Contract No. RFP #24134

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District" or "Owner") will receive sealed bids for the following contract:

Refrigeration Repair Services ("Contract")

to be performed at the following District site(s):

Central Kitchen
2850 West Street
Oakland, CA 94608

2. Refrigerator Repair & Maintenance Services

Attention: PROCUREMENT DEPARTMENT
900 High Street
OAKLAND, CA 94601

Sealed bids shall be delivered to the Procurement Department no later than June 5th, 2024 at 2:00 PM PST. Bid submitted by mail in sealed envelope(s) should be submitted sufficiently in advance to ensure delivery to the Procurement Department prior to the specified time. The District assumes no re-

sponsibility for delay in delivery of the bid either by the United States Post Office or overnight package delivery services. If submission time is a factor, the District encourages hand delivery of the bid directly to the Procurement Department, 900 High Street 2nd Floor Oakland, CA 94601 between the hours of 9:00am - 2:00pm. All bids delivered after scheduled closing time for receipt of bids will not be considered. Incomplete bids may be deemed non-responsive and therefore not considered. At or after the designated time the bids will be opened and publicly read aloud. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code. Any bid that is submitted after this time shall be non-responsive and returned to the bidder.

3. The Contract consists of:

Repair and Maintenance of District Nutrition Services' Refrigerators; see Exhibit A to the Agreement and the Bid Form.

4. **Contract Estimate:** The District estimates the not to exceed amount of the Contract at one million five hundred thousand Dollars (\$1,500,000) for the one-year duration of the entire Contract. The District estimates the annual not-to-exceed amount at one million Dollars (\$1,500,000) per year.

5. The Project Managers for this Contract are Ali Noori who can be reached at (510) 535-2728

or aliahmad.noori@ousd.org and Pam Henderson who can be reached at (510) 535-7062 or pamilam.henderson@ousd.org.

6. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.

7. To bid on this Contract, the Bidder is required to possess the following State of California Contractor Licenses:

• C-38 - Refrigeration Contractor

The Bidder's license(s) must be active and in good standing at the time of the bid opening and must remain so throughout the term of the Contract.

8. **Prevailing Wages.** Pursuant to sections 1770 et seq. of the California Labor Code, Bidder and all Subcontractors under the Bidder shall pay all workers on all work performed pursuant to the Contract not less than the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work as determined by the Director of the State of California Department of Industrial Relations (DIR) for the type of work performed and the locality in which the work is to be performed within the boundaries of the District. Copies of the general prevailing rates of per diem wages for each craft, classification, or type of worker needed to execute the Contract, as deter-

mined by the DIR are available from the District or on the internet (<http://www.dir.ca.gov>) **Contractor Registration.** Bidder shall ensure that Bidder and its Subcontractors comply with the registration and compliance monitoring provisions of Labor Code section 1771.4, including furnishing its CPRs to the Labor Commissioner, and are registered pursuant to Labor Code section 1725.5. Labor Code section 1771.1(a) states the following:

"A contractor or subcontractor shall not be qualified to bid on, be listed in a bid proposal, subject to the requirements of Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, as defined in this chapter unless currently registered and qualified to perform public work pursuant to Section 1725.5. It is not a violation of this section for an unregistered contractor to submit a bid that is authorized by Section 7029.1 of the Business and Professions Code or by Section 10164 or 20103.5 of the Public Contract Code, provided the contractor is registered to perform public work pursuant to Section 1725.5 at the time the contract is awarded."

A full copy of the bid form must be submitted at time of Bid Opening, 5th day, June, 2024, @ 2:00 p.m. A copy must be downloaded from [www.https://www.ousd.org/facilities-planning-management-department/opportunities/contract-opportunities/bids](https://www.ousd.org/facilities-planning-management-department/opportunities/contract-opportunities/bids).

EVENTS

CERTIFICATION WORKSHOPS DBE/ACDBE 2-DAY SERIES

DAY 1: VIRTUAL Zoom Meeting
June 12, 2024 | 1:00 PM - 3:00 PM (PST)

Overview of DBE/ACDBE Program & Updates | Identify NAICS Codes | Online Certification Portal

Register: <https://CUCPDCECertificationvirtual2024.eventbrite.com>

DAY 2: IN-PERSON WORKSHOPS

June 13, 2024 | 10:30 AM - 2:00 PM (PST)

<h4>NORTHERN CALIFORNIA</h4> <p>Santa Clara Valley Transportation Authority (VTA) Auditorium, Building A 3331 North First Street San Jose, CA, 95134</p> <p>Register: https://CUCPDCECertificationWorkshop2024.eventbrite.com</p>	<h4>BENEFITS:</h4> <ul style="list-style-type: none"> • Technical Assistance with DBE/ACDBE certifiers and Resource Partners • Public Agency Networking • DBE and Small Business Enterprise Supportive Services
<h4>SOUTHERN CALIFORNIA 9:00 AM - 11:30 AM</h4> <p>Los Angeles County Metropolitan Transportation Authority (METRO) 1 Gateway Plaza Los Angeles, CA 90012</p> <p>Register: https://www.eventbrite.com/e/metroconnect-certification-workshop-in-person-only-tickets-866916710217</p>	<p>NORCAL APEX ACCELERATOR</p> <p>PROSPERITY</p> <p>COBIZ</p>

Questions or translation assistance, contact Artemisé Davenport, adavenport@goldengate.org

2024 SOUTHERN CALIFORNIA CONTRACTING CONFERENCE

Plan to attend the 2024 Southern California Contracting Conference and take advantage of educational sessions, procurement matchmaking, and a dynamic exhibitor showcase.

The 2024 Southern California Contracting Conference is a chance for you to discover new opportunities to grow your business. You will learn about doing business with the federal and state government, local cities and municipalities, and corporations throughout the region. There will be more than 25 agencies and departments, 12 breakout sessions and over 100 matchmaking opportunities.

IN PARTNERSHIP WITH:

Thursday, June 6
9 a.m. – 3 p.m.
Ticket Price: \$50
Registration begins at 8 a.m.
Lunch will be provided.

Riverside Convention Center
3637 5th Street
Riverside, CA 92501

SCAN TO REGISTER

Your community of business experts.

ORANGE COUNTY INLAND EMPIRE SMALL BUSINESS DEVELOPMENT CENTER NETWORK ociesmallbusiness.org | 800-616-7273

Funded in part through a Cooperative Agreement with the U.S. Small Business Administration. Funding is not an endorsement of any product, opinion, or service. All programs are extended to the public on a nondiscriminatory basis. Funded in part through a Grant with the Governor's Office of Business and Economic Development. All opinions, conclusions, and/or recommendations expressed herein are those of the author(s) and do not necessarily reflect the views of the Governor's Office of Business and Economic Development.



FICTITIOUS BUSINESS NAME STATEMENTS

FICTITIOUS BUSINESS NAME STATEMENT
[File No. 2024-0403397](#)

Fictitious Business Name(s):
One Small Step Physical Therapy

This business is conducted by **An Individual**

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-25-2024**

Signed: **Jeanine Donohue**

This statement was filed with the County Clerk of San Francisco County on **05-15-2024**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Maribel Osoria
Deputy County Clerk
05/15/2024

05/23/24 + 05/30/24 + 06/06/24 + 06/13/24

FICTITIOUS BUSINESS NAME STATEMENT
[File No. 2024-0403445](#)

Fictitious Business Name(s):
Myrna Lim Attorney at Law

Address
511 John Muir Drive
San Francisco, CA 94132

Full Name of Registrant #1
Myrna Lim

Address of Registrant #1
555 John Muir Drive, B501
San Francisco, CA 94132

This business is conducted by **An Individual**

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-03-2024**

Signed: **Myrna Lim**

This statement was filed with the County Clerk of San Francisco County on **05-20-2024**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Melvin Galvez
Deputy County Clerk
05/20/2024

05/23/24 + 05/30/24 + 06/06/24 + 06/13/24

FICTITIOUS BUSINESS NAME STATEMENT
[File No. 2024-0403319](#)

Fictitious Business Name(s):
TheNextNow

Address
845 Lake Street Unit 4
San Francisco, CA 94118

Full Name of Registrant #1
Ulana Rey PharmD LLC (CA)

Address of Registrant #1
845 Lake Street Unit 4
San Francisco, CA 94118

This business is conducted by **A Limited Liability Company**

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-07-2024**

Signed: **Ulana Rey**

This statement was filed with the County Clerk of San Francisco County on **05-07-2024**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Maribel Jaldon
Deputy County Clerk
05/07/2024

05/09/24 + 05/16/24 + 05/23/24 + 05/30/24

FICTITIOUS BUSINESS NAME STATEMENT
[File No. 2024-0403344](#)

Fictitious Business Name(s):
Abbey Carolina Photography

Address
260 Golden Gate Avenue, 206
San Francisco, CA 94102

Full Name of Registrant #1
Honey Carolina LLC (CA)

Address of Registrant #1
260 Golden Gate Avenue, Apt 206
San Francisco, CA 94102

This business is conducted by **A Limited Liability Company**

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Takisha Burns**

This statement was filed with the County Clerk of San Francisco County on **05-10-2024**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Maribel Jaldon
Deputy County Clerk
05/10/2024

05/23/24 + 05/30/24 + 06/06/24 + 06/13/24

FICTITIOUS BUSINESS NAME STATEMENT
[File No. 2024-0403345](#)

Fictitious Business Name(s):
The Obsidian Tribe

Address
260 Golden Gate Avenue, 206
San Francisco, CA 94102

Full Name of Registrant #1
Erupted Soul LLC (CA)

Address of Registrant #1
260 Golden Gate Avenue, 206
San Francisco, CA 94102

This business is conducted by **A Limited Liability Company**

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Takisha Burns**

This statement was filed with the County Clerk of San Francisco County on **05-10-2024**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Maribel Jaldon
Deputy County Clerk
05/10/2024

05/23/24 + 05/30/24 + 06/06/24 + 06/13/24

FICTITIOUS BUSINESS NAME STATEMENT
[File No. 2024-0403446](#)

Fictitious Business Name(s):
Joyride Pizza

Address
2055 Union Street, Unit B
San Francisco, CA 94123

Full Name of Registrant #1
Hanuman Ventures, LLC (CA)

Address of Registrant #1
7268 Murieta Dr., Suite #1460
Sloughhouse, CA 95683

This business is conducted by **A Limited Liability Company**

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-15-2024**

Signed: **Jesse Jacobs**

This statement was filed with the County Clerk of San Francisco County on **05-20-2024**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Maribel Jaldon
Deputy County Clerk
05/20/2024

05/23/24 + 05/30/24 + 06/06/24 + 06/13/24

FICTITIOUS BUSINESS NAME STATEMENT
[File No. 2024-0403292](#)

Fictitious Business Name(s):
Counseling With Em

Address
3841 24th Street, San Francisco, CA 94114

Full Name of Registrant #1
Emily Tahamont

Address of Registrant #1
1358 W Dana Street, Mountain View, CA 94041

This business is conducted by **An Individual**

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-04-2024**

Signed: **Emily Tahamont**

This statement was filed with the County Clerk of San Francisco County on **05-06-2024**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Melvin Galvez
Deputy County Clerk
05/06/2024

05/23/24 + 05/30/24 + 06/06/24 + 06/13/24

FICTITIOUS BUSINESS NAME STATEMENT
[File No. 2024-0403427](#)

Fictitious Business Name(s):
Blumui

Address
166 Geary Street, Floor 15 #14
San Francisco, CA 94108

Full Name of Registrant #1
Blumui, Spc (CA)

Address of Registrant #1
1975 7th Street #22264, Oakland, CA 94623

This business is conducted by **A Corporation**

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-16-2024**

Signed: **Carol To**

This statement was filed with the County Clerk of San Francisco County on **05-17-2024**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Maribel Osoria
Deputy County Clerk
05/17/2024

05/23/24 + 05/30/24 + 06/06/24 + 06/13/24

FICTITIOUS BUSINESS NAME STATEMENT
[File No. 2024-0403190](#)

Fictitious Business Name(s):
KG Timeless Interiors

Address
1360 Washington Street #7
San Francisco, CA 94109

Full Name of Registrant #1
Kateryna Gilman

Address of Registrant #1
1360 Washington Street #7
San Francisco, CA 94109

This business is conducted by **An Individual**

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-04-2024**

Signed: **Kateryna Gilman**

This statement was filed with the County Clerk of San Francisco County on **04-19-2024**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Melvin Galvez
Deputy County Clerk
04/19/2024

05/23/24 + 05/30/24 + 06/06/24 + 06/13/24

FICTITIOUS BUSINESS NAME STATEMENT
[File No. 2024-0403436](#)

Fictitious Business Name(s):
Studio Perez

Address
2339 3rd Street, Suite 43
San Francisco, CA 94107

Full Name of Registrant #1
Daniel Perez

Address of Registrant #1
2339 3rd Street, Suite 43
San Francisco, CA 94107

This business is conducted by **An Individual**

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11-01-2005**

Signed: **Daniel Perez**

This statement was filed with the County Clerk of San Francisco County on **05-20-2024**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Maribel Jaldon
Deputy County Clerk
05/20/2024

05/23/24 + 05/30/24 + 06/06/24 + 06/13/24

FICTITIOUS BUSINESS NAME STATEMENT
[File No. 2024-0403386](#)

Fictitious Business Name(s):
Tina's Nails

Address
931 Bush Street, San Francisco, CA 94109

Full Name of Registrant #1
Din Vay Ho

Address of Registrant #1
931 Bush Street, San Francisco, CA 94109

This business is conducted by **An Individual**

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-15-2024**

Signed: **Din Ho**

This statement was filed with the County Clerk of San Francisco County on **05-15-2024**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Melvin Galvez
Deputy County Clerk
05/15/2024

05/23/24 + 05/30/24 + 06/06/24 + 06/13/24

Dismantling Gender Walls in the Construction Industry

■ Continued from page 2

Complaints of an unwelcoming work environment in the construction industry are not uncommon. Those grievances may include women reporting they have to work harder to earn respect than their male counterparts doing the same thing. There may also be a prevalent undercurrent of unsolicited conduct of a sexual nature in this work environment. Add alcohol to the mix in after-hours socializing, particularly at remote work sites, and there could be a perfect storm for sex-based provocations often resulting in he-said/she-said-type claims. Women in such a male-dominated field who complain are also frequently concerned about reprisals. When employers take such concerns seriously and promptly and thoroughly address the issues, however, women are more likely to come forward and succeed.

Visit the link for the full article:
<https://www.jacksonlewis.com/insights/dismantling-gender-walls-construction-industry>



CHANGE OF NAME ADVERTISEMENT

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 24-558733

PETITIONER OR ATTORNEY
Haley Elise Cowles
1106 Bush Street Apt 205
San Francisco, CA 94109

TO ALL INTERESTED PERSONS:
Haley Elise Cowles
for a decree changing names as follows:

Haley Elise Cowles
to
Haley Elise Neumann

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **July 23, 2024** Time: **9:00 AM**
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO**
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

JAMES XIONG, Clerk of the Court
DATED - April 12, 2024

05/02/24 + 05/09/24 + 05/16/24 + 05/23/24

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 24-558792

PETITIONER OR ATTORNEY
Takisha Vannette Burns
260 Golden Gate Avenue
San Francisco, CA 94102

TO ALL INTERESTED PERSONS:
Takisha Vannette Burns
for a decree changing names as follows:

Takisha Vannette Burns
to
Abbey Carolina Burns

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **August 13, 2024** Time: **9:00 AM**
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO**
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

JAMES XIONG, Clerk of the Court
DATED - May 10, 2024

05/23/24 + 05/30/24 + 06/06/24 + 06/13/24

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 24-558732

PETITIONER OR ATTORNEY
Mackenzie Leigh Cowles
1106 Bush Street Apt 205
San Francisco, CA 94109

TO ALL INTERESTED PERSONS:
Mackenzie Leigh Cowles
for a decree changing names as follows:

Mackenzie Leigh Cowles
to
Mackenzie Leigh Neumann

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **July 23, 2024** Time: **9:00 AM**
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO**
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

JAMES FORONDA, Clerk of the Court
DATED - April 12, 2024

05/02/24 + 05/09/24 + 05/16/24 + 05/23/24



ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1) **Wildpath Solutions**
Located at **39 Arbor Street, San Francisco, CA 94131**
This fictitious business name was filed in the County of San Francisco on **10-31-2023** under file **2023-0401769**

Name and address of Registrants
(as shown on previous statement)

Full Name of Registrant #1
Dorothy Louise Vickroy
39 Arbor Street
San Francisco, CA 94131

This business was conducted by a
AN INDIVIDUAL

Signed: **Dorothy Louise Vickroy**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Maribel Osoria**
Deputy County Clerk
05-10-2024

05/16/24 + 05/23/24 + 05/30/24 + 06/06/24

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 24-558779

PETITIONER OR ATTORNEY
Tahan Daniels
P.O. Box 24049
San Francisco, CA 94124

TO ALL INTERESTED PERSONS:
Tahan Daniels
for a decree changing names as follows:

Tahan Hannibal Daniels
to
Tahan Hannibal Thomas-Daniels

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **June 18, 2024** Time: **9:00 AM**
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO**
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

LAURA SIMMONS, Clerk of the Court
DATED - May 03, 2024

05/09/24 + 05/16/24 + 05/23/24 + 05/30/24

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 24-558806

PETITIONER OR ATTORNEY
Wilson Chi-Ching Woo
1590 12th Avenue
San Francisco, CA 94122

TO ALL INTERESTED PERSONS:
Wilson Chi-Ching Woo
for a decree changing names as follows:

Wilson Chi-Ching Woo
to
Wilson Fong Chi-Ching Woo

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **August 20, 2024** Time: **9:00 AM**
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO**
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

DAEJA ROGERS, Clerk of the Court
DATED - May 17, 2024

05/23/24 + 05/30/24 + 06/06/24 + 06/13/24



SUCCESS STORIES

San Korean Cafe

[Article originally appeared in www.norcalsbdc.org]

San Korean Cafe opened in November 2022 and is Marin County's first Korean food establishment. Owner Monica Chang watched her father start with \$50 in his pocket after immigrating to Canada, and through dedication and ethical practices, grew his business to support the family. Inspired by this, Monica knew from a young age that she wanted to start her own business.

Owner Monica Chang is a native of Gwangju, Korea, the region famous for its kimchi and home to the annual World Kimchi Festival. Monica knew from a young age that she wanted to start her own business. She grew up eating family recipes passed down through the generations and always felt proud of Korean food. She has a deep passion to share these delicacies with others and help people have a health-conscious lifestyle with food that is high in fiber, probiotic and gluten-free without compromising taste. Her customers always tell her how clean, fresh and delicious the food is. Almost all products are made from scratch using local ingredients.

During the pandemic the commercial kitchen she used became overcrowded and expensive, so she laid out a new plan of having her own space. Thus birthed the creation of SAN Korean Cafe which opened in November 2022. Although the doors opened in 2022, it took some time to be fully functional as it was not easy to find the right employees

to train in the traditional Korean cooking methods.

Monica first came to the Marin SBDC in 2016 to launch her products. She was paired with

SBDC Advisor Anni Minuzzo who became her sage throughout these years. Since Anni previously owned her own food product business and knew the pitfalls of manufacturing and wholesale distribution, she helped Monica overcome barriers and get into the local markets with ease.

Anni worked with Monica on determining best strategies such as entering the Mill Valley Wine and Food Tasting Festival, review of ingredients and cost analysis, pricing, certifications, getting her connected to other professionals to help with branding and labels, review of procedures, determining a strategy to move to a co-packing facility and much more.

As Monica started to grow her business she realized she needed marketing and social media support and was connected to SBDC Stephanie Koehler. Together, they worked on campaigns and target niches to grow awareness and visibility of her products.

With the opening of the cafe, Monica needed additional cash to finalize the space and worked with SBDC Advisor John DeGaetano to acquire this funding.

SOURCE: www.norcalsbdc.org/shared/client-stories/san-korean-cafe/

The
Small
Business
Exchange
for
DEI

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up(Live)
- Agency/Organization Letters
- Computer Generated Dated/Timed Documentation
- Customized Reports Available

For more info contact Valerie Voorhies at vvv@sbeinc.com